

Good morning,

There is still time to register for this Wednesday's online event, **BCMI Ready-mix Dispatch "Deep Dive" Part II**. More details below!

Register at: <https://attendee.gotowebinar.com/register/4865073282272512268>.



Shelby O. Mitchell



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From: **Shelby Mitchell** <shelby.mitchell@bcmicorp.com>
Date: Mon, Nov 23, 2020 at 4:22 PM
Subject: Invitation to upcoming BCMI Milestone Events
To:

Thank you to everyone who voted on top priorities for BCMI's upcoming webinar topics. With your input, we are happy to announce two more BCMI Milestone Events for December.

Join us for a detailed look at BCMI's Ready Mix Dispatch system

What: BCMI Ready-mix Dispatch "Deep Dive" Part II
When: Wednesday, Dec. 2 @ 1:00 - 2:30 pm Central time
Where: GoTo Webinar
Who: BCMI producers and friends of the Initiative

As a continuation of last month's session, we will focus on specific features in detail and answer questions from the group.

The agenda will include:

- * Truck ticketing and tracking
- * Demand graphs, first round report, material demand graphs
- * Ticket-to-invoice workflow

To register, click here: <https://attendee.gotowebinar.com/register/4865073282272512268>.

Tour the latest Sales tools available in the BCMI Platform

What: CRM & Quoting with Material Pro
When: Monday, Dec. 14 @ 2:00 - 4:00 pm Central time
Where: GoTo Webinar
Who: BCMI producers and friends of the Initiative

Tracking customer activity and quoting are fundamental to the "quote-to-cash" cycle in Material Pro.

The agenda for this session will include:

- * Recording and tracking customer interactions
- * Pinning new Opportunities for shared visibility
- * Creating new Quotes
- * Tracking Won/Lost jobs
- * Sales activity reporting
- * Creating Projects from "won" Quotes

To register, click here: <https://attendee.gotowebinar.com/register/697304088444222735>.

After registering, you'll receive a confirmation email with details about how to join each session.

This invitation is open to all of BCMI's supporting producers. Feel free to share it within your company, for those who would like to see BCMI's ready-mix dispatch or CRM tools first-hand.

We look forward to "seeing" you there!



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